

FIRST AMENDED COMPLAINT

Exhibit #3

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Plaintiff Morley Cambridge Tatro dba Cambridge LSAT ("Tatro") avers and alleges as follows as his complaint ("Complaint") against Defendant Law School Admission Council ("Defendant" or "LSAC").

#### NATURE OF THE CASE

1. This Complaint arises from Defendant's breach of contract with plaintiff Morley Cambridge Tatro dba Cambridge LSAT ("Tatro"). Tatro operates a sole proprietorship producing and selling preparation materials for the law school admission test ("LSAT") pursuant to a Licensing Agreement with defendant Law School Admission Council, Inc. ("Defendant"), the only company that publishes and administers the LSAT. Although Tatro complied with all of the demands and restrictions of Defendant while running a small, one-employee business, Defendant breached its contract with Tatro—which contract requires that Defendant provide its licensees, such as Tatro, with an opportunity to cure any breach within 30 days before a license may be terminated—by purporting to terminate its agreement with Tatro without providing Tatro with any cure period or any opportunity to cure. Once Tatro's website is cleared of actual LSAT test content, it would be difficult, if not impossible, to replace it (and difficult, if not impossible, to obtain the same caliber of test prep, since there is only one publisher of the LSAT and only one such test for admission to law school).

#### **PARTIES**

- 2. Plaintiff Cambridge LSAT is a dba of Morley Tatro, maintains its principal place of business at 303 E. Elmwood Ave, Unit 304 Burbank, CA 91502-2695, and transacts business through the internet.
- 3. Upon information and belief, Defendant LSAC is a Delaware corporation with its principal place of business located at 662 Penn Street, Newtown, Pennsylvania 18940. LSAC is a not-for-profit organization that provides

admission-related services to law schools and their students, including, but not limited to, the preparation of the LSAT.

- 4. The true names and capacity of defendants named herein as Does 1 thru 50 inclusive, whether individual, corporate, associate or otherwise, are unknown to Tatro who therefore sues such defendants by fictitious names pursuant to California Code of Civil Procedures § 474. Tatro will amend this complaint to show the true names and capacities when they have been determined.
- 5. Tatro is informed and believes, and thereon alleges, that at all times mentioned herein, each of the defendants, including those fictitiously named, was and now is the agent, employee, representative and alter ego of each of the remaining defendants and in doing the things hereinafter mentioned was acting within the scope of his, it, or her authority as such agent, employee, representative and alter ego with the permission and consent of the remaining defendants.

### **JURISDICTION AND VENUE**

6. Venue is appropriate in this Court inasmuch as (i) the parties have both conducted business in the State of California and Tatro's residence and principal place of business is located in the State of California, County of Los Angeles and (ii) the contract at issue in this case was entered in the State of California.

# FIRST CAUSE OF ACTION

## (Declaratory Relief)

- 7. Since 2009, Tatro has operated a sole proprietorship under the dba Cambridge LSAT, by which he has produced and sold LSAT preparation materials through the Cambridge LSAT website and other online retailers (such as, for example, amazon.com), supporting his family with the earnings.
- 8. Actual test questions from previously administered LSAT examinations are required for Tatro's materials. Upon information and belief, Defendant purports to own the previously administered LSAT exams. On or about October 1,

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27 28 2009, and at all times thereafter relevant herein, Defendant licensed to Tatro the questions from the previously administered LSAT exams.

- 9. Tatro licensed these questions from LSAC pursuant to a written License Agreement and LSAT-Question Licensing Policy, both of which were drafted exclusively by Defendant and presented to Tatro for signature without negotiation on a "take it or leave it" basis. The current License Agreement provides, in the opening paragraph, that "[t]his license is subject to LSAC's LSAT-Question Licensing Policy...." Accordingly, the two must be read together and are referred to collectively herein as the "Licensing Agreement." Tatro signed the Licensing Agreement on June 15, 2015. Upon information and belief, Defendant amended its LSAT-Question Licensing Policy on June 4, 2015, which is the policy that was in effect with Tatro signed the License Agreement. A true and correct copy of the Licensing Agreement is attached hereto as Exhibit A.
- 10. The Licensing Agreement (specifically, Paragraph 5 of the LSAT-Question Licensing Policy at p.4) requires that Defendant provide its licensees, such as Tatro, with an opportunity to cure any breach within 30 days before a license may be terminated. Specifically, it provides that "LSAC may terminate any license in the event that a licensee violates a material term or condition of the license, which is not cured by the licensee within 30 days after receipt of written notice of such violation by LSAC." This policy was a material part of Tatro's willingness to sign the Licensing Agreement on June 15, 2015.
- 11. Defendant began imposing ever-increasing and burdensome requirements and restrictions on Tatro, all of which Tatro complied with while running his sole proprietorship business. For example, in late 2014, LSAC unilaterally changed its policy to require that the LSAT questions be made available only to students enrolled in LSAT preparation courses. To comply with this new

policy, Tatro implemented a self-study course and restricted purchase access only to enrolled students, which LSAC indicated was acceptable.

- 12. However, on August 4, 2015, Defendant breached the cure provision of the Licensing Agreement as quoted in Paragraph 10 above by purporting to terminate its Licensing Agreement with Tatro on the ground that Tatro allegedly violated a material term or condition of the license, without providing Tatro with any cure period or any opportunity to cure.
- 13. Defendant has claimed that the Licensing Agreement allows it to terminate without providing Tatro a cure period because Paragraph 2 of the License Agreement provides that "[a]ny violation of any term or condition of this license voids the license. In addition, LSAC may terminate this license at its sole discretion at any time and for any reason." To the extent this language conflicts with that quoted in Paragraph 10, above, the contract must be interpreted against Defendant, as the party who drafted the Licensing Agreement, and the provision cited by Defendant would render superfluous the language quoted in Paragraph 10, above, which is more specific and thus controlling. Moreover, the Licensing Agreement is ambiguous, and therefore may require extrinsic evidence to determine the proper interpretation. In addition, the provision relied on by Defendant is procedurally and substantively oppressive and unconscionable and thus unenforceable.
- 14. An actual controversy has arisen and now exists between Tatro and Defendant concerning their respective rights, duties and obligations pursuant to the Licensing Agreement.
- 15. Tatro contends that Defendant breached the material term of the Licensing Agreement, specifically, Paragraph 5 of the LSAT-Question Licensing Policy at p.4, when it purported to terminate the Licensing Agreement with Tatro without giving Tatro a 30-day period within which to cure any alleged breach.

**DEMAND FOR JURY TRIAL** Plaintiff Morley Cambridge Tatro DBA Cambridge LSAT hereby demands a trial by jury of this action. Date: November 30, 2015 TATRO TEKOSKY SADWICK LLP /s/ Rene P. Tatro René P. Tatro Attorney for Plaintiff, Morley Cambridge Tatro 

**CERTIFICATE OF SERVICE** 1 2 I hereby certify that on this 30th day of November, 2015, I electronically filed 3 FIRST AMENDED COMPLAINT FOR DECLARATORY RELIEF; 4 **DEMAND FOR JURY TRIAL** 5 with the Clerk of the court using the CM/ECF system, which will send a notification of such filing (NEF) to the following: 6 Monique E. Cho 7 Morgan, Lewis & Bockius LLP 8 300 South Grand Avenue, 22<sup>nd</sup> Floor Los Angeles, CA 90071-3132 9 mcho@morganlewis.com 10 Anita B. Polott 11 Morgan, Lewis & Bockius LLP 12 1111 Pennsylvania Avenue, N.W. Washington, D.C. 20004-2541 13 apolott@morganlewis.com 14 John V. Gorman 15 Morgan, Lewis & Bockius LLP 16 1701 Market Street Philadelphia, PA 19103-2921 17 igorman@morganlewis.com 18 19 /s/ Karen L. Roberts 20 Karen L. Roberts 21 22 23 24 25 26 27 28